

Capabilities



**Bostwick
Braun** 



Who is **Bostwick Braun?**



We are a regional industrial distributor that prioritizes customer support and local engagement. Our number one focus is supporting you and your company. We aim to provide the right products on time while reducing your total cost of production.

We deliver what other distributors promise – cost savings, an increase in your efficiency and productivity, and local support that you don't get with the big guys.

Whether you just need products or advice, our team has years of technical expertise and can customize a solution best tailored for you.

Bostwick Braun is more than just a business. We live in your neighborhood, and we're deeply invested in the success of our communities.





Corporate Office

 **Regional
Footprint**

With locations throughout two states, we are equipped to provide local, regional, and reliable service. Our regional presence and close proximity offer you the benefits of flexible and timely support.

Indiana - Fort Wayne | Evansville | Jasper | Vincennes

Ohio - Columbus | Toledo

The Difference Maker

If you combine personalized, local service with the sourcing of a big box distributor you get Bostwick Braun. We take pride in our relationships and will ensure you get the best service and reliability, while we help you maximize your profitability.

	The Big Guys	Bostwick Braun
Global Sourcing	●	●
Technical Support	●	●
Local Customer Service		●
Competitive Prices	●	●
Customer Appreciation Days		●
E-commerce Website	●	●
Community Involvement		●
Local Inventory		●

How do we **stand out?**



Customer satisfaction is our number one priority



A safe working environment for our team and customers



Consistent and on-time deliveries



Dedicated inventory management expertise



Value-added and custom services available



Improve cost efficiency

Industry **Experts**

In a rapidly evolving marketplace, having a partner with deep industry knowledge is essential.

- **We are proactive problem solvers**
- **We are not just a call center to take orders and process payments**
- **We commit to annual training with our suppliers to learn about the latest products, best practices, and technology**
- **We have best practices for each field and successful case studies**

Featured Categories

Our warehouses are stocked with a wide range of parts sourced from well-known manufacturer partners. This ensures that you have access to high-quality, reliable products for all of your needs. Our strong relationships with these manufacturers allow us to offer an extensive inventory with cost savings.

Fasteners

Abrasives

Chemicals

Paints

Cutting Tools

Power Tools

Hand Tools

Safety & PPE

Strut & More!



Partners you can **trust**



By stocking parts from reputable manufacturers, Bostwick Braun ensures you will receive the best products available in the market. This commitment to quality and reliability helps us maintain our reputation as a trusted partner in the industry.



VMI & Vending

Our team specializes in VMI (Vendor Managed Inventory) solutions, including both vending machines and non-machine inventory, focusing on saving you time, space, and money.

- **Custom Solutions:**

We understand that one size doesn't fit all. Your company is unique and requires a solution catered specifically to your needs.

- **Cost Savings:**

With a rapid return on investment, we deliver significant cost savings, **typically ranging from 25% to 40%**.

- **Managed Solutions:**

We provide a completely managed solution, streamlining your procurement process and ensuring efficiency.

- **Time & Space Efficiency:**

Optimize your inventory management and order fulfillment processes, freeing up valuable time and space for your operations.



We also offer **VMI contractor cages** that will simplify your job site management and are tailored to your job needs.

Never worry about running out of essential items again - we'll keep your supplies stocked and ready when you need them most.

- **Small cage or multiple containers.**
- **Stocked at your location - shops, facilities, or job sites.**
- **Spend more time on installation, not material handling.**



We are a **certified LENOX® Weld Center**, offering a state-of-the-art facility that customizes most blades within 24 hours.

Regardless of application, we offer band saw blades to meet your needs with the highest quality. Any blade we produce meets LENOX® factory specifications. Minimize downtime and maximize productivity and efficiency with the **RIGHT** tool for the job.

All custom blades guarantee a uniform blade thickness, matched teeth, finished weld area, and a long production life.



Hundreds of coil sizes in stock - Multiple tooth pitches available



Quick turnaround time - usually ready to ship within 24 hours



Custom blades to your machine size - .5" wide to 1.5" wide



Performance and money back guarantee



Custom Cut/ Chamfered Threaded Studs and Strut

Perfect for any hanging or anchoring applications. Available in materials including: low carbon steel, zinc plated, or HDG; A-193 B7, 304, and 316 SS, with other options available upon request.

Kitting

Customized to your specific needs. Your specific packaging, labeling, and product mix, ensures you receive precisely what you require for your operations.

Fastener Coatings

Enhanced durability, corrosion resistance, and performance for a variety of environments.

Additional Services

- Stocking Agreements
- Dedicated Inventories
- Same-Day Shipping
- Concierge Services
- Custom Packaging
- Metalworking Application Services

Manufacturer Services

Manufacturer services include on-site training and product evaluations to determine the right product for the job.

- MCR Safety Audit (360 Program)
- United Abrasives Safety Training

E-Commerce

Bostwickbraun.com offers a comprehensive solution where you can order and view inventory across 10 warehouses with access to 125,000 products.

Our website features intuitive and suggestive search functionalities, key attribute navigation, and enriched product content. Explore our Sales & Promotion page for current deals and featured monthly suppliers and products.

Additionally, you can conveniently manage your orders, review past purchases, and complete punchouts through our website. Visit us online to discover a wide range of familiar brands and explore our extensive inventory of industrial products and solutions.



PunchOut

We also offer an e-commerce solution that enables you to seamlessly connect your e-procurement system to Bostwick Braun's online store. This integration allows you to view negotiated pricing, accurate inventory levels, and streamline your purchasing process directly from your internal procurement platform.

- **Cost Savings:** Automation reduces transaction costs and simplifies workflows.
- **Efficient Purchasing:** Speeds up the purchasing cycle by eliminating manual data entry.
- **Improved Experience:** Provides an integrated and personalized e-commerce interface.
- **Controlled Spending:** Reduces rogue purchases.

How PunchOut works.

Buyer logs into eProcurement system

Buyer is routed to supplier eCommerce site

Buyer ships and adds items to the cart

Cart contents are transferred to the eProcurement system

eProcurement system creates a PO

PO is routed internally for approval



We want to earn your business and be your **trusted partner**. Don't take our word for it, but **our action** – quality and diverse range of products, exceptional customer service, custom/tailored services, and dependable deliveries.

**Bostwick
Braun** 

800.777.9640
bostwickbraun.com

